

Message Text

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17

ACTION CU-04

INFO OCT-01 EA-09 ISO-00 USIA-15 /029 W

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P 091000Z APR 76

FM AMEMBASSY TAIPEI

TO SECSTATE WASHDC PRIORITY 9102

UNCLAS TAIPEI 2289

E.O. 11652: N/A

TAGS: SCUL

SUBJECT: ALWIN NIKOLAIS DANCE THEATRE

REF: A) TAIPEI 6086; B) TAIPEI 7750; C) STATE 84224

1. ADAM CHANG'S ORIGINAL OFFER OF 10,000 DOLLARS FOR FIVE CONCERTS (REF.A) WAS INCREASED TO 18,000 DOLLARS FOR EIGHT CONCERTS (REF.B) AFTER RECEIPT OF BRAUN'S LETTER REQUESTING ADDITIONAL DATES.

2. LATEST OFFER OF 11,500 DOLLARS REPRESENTS INCREASE OF 1,500 DOLLARS OVER ORIGINAL OFFER FOR FIVE CONCERTS.

3. 18,000 DOLLARS OFFER MADE WITHOUT KNOWLEDGE NIKOLAIS UNUSUAL LIGHTING REQUIREMENTS. ADDITINALLY, MANAGEMENT SUN YAT SEN HALL, WHERE GROUP WAS TO HAVE PERFORMED, HAS SINCE ANNOUNCED HALL WILL CLOSE FOR RENOVATIONS BEGINNING MAY THUS FORCING CHANG TO BOOK MUCH SMALLER, LESS DESIRABLE AUDITORIUM. PERSONAL INTERVENTION PAO UNABLE CONVINCE HALL MANAGEMENT POSTPONE NEEDED REPAIRS.

4. TAINAN HALLS CANNOT BE BROUGHT UP TO MINIMUM STANDARDS FOR A PERFORMANCE WHICH DEPENDS HEAVILY ON LIGHTING. CHANG HAS BEEN VERY COOPERATIVE EVEN WILLING TO RENT SPECIAL LIGHTING EQUIPMENT FROM HONG KONG FOR SHIPMENT HERE AT OWN EXPENSE FOR TAIPEI CONCERTS. WITH FORCED CHANGE OF HALL, RENTING OF EXTRA LIGHTING EQUIPMENT, NECESSITY OF RENTING HALL ENTIRE DAY TO MEET NIKOLAIS STIPULATION THAT PLACE BE PROVIDED FOR PRACTICE

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EIGHT HOURS PER DAY, CHANG NOW DOUBTFUL WILL BREAK EVEN

THIS GROUP AT 11,500.

5. POST INVESTIGATING POSSIBILITY OF INTERESTING DOWNISLAND ROTARIES OR SIMILAR ORGAINZATIONS SPONSOR MODIFIED PERFORMANCES IN TAINAN AND KAOHSIUNG WHICH WOULD DEPEND LESS ON SOPHISTICATED LIGHTING. SUCH A SHOW MIGHT HELP COVER HOTEL AND MEAL EXPENSES BUT OFFER NO POSSIBILITY PROFIT FOR SPONSOR OR FEE FOR NIKOLAIS. IF NIKOLAIS INTERESTED SUCH ARRANGEMENT, USIS WILL ATTEMPT FIND SPONSOR, HOWEVER, RESULTS CANNOT BE GUARANTEED.

6. FYI: NO INTERNATIONAL FLIGHTS FROM TAINAN. DAILY FLIGHTS TO HONG KONG FROM KAOHSIUNG THIRTY MILES SOUTH OF TAINAN.

7. NEED TO KNOW NUMBER IN TROUPE. UNGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CULTURAL PRESENTATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TAIPEI02289
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760134-1000
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760476/aaaacmsv.tel
Line Count: 77
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION CU
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 TAIPEI 6086, 76 TAIPEI 7750, 76 STATE 84224
Review Action: RELEASED, APPROVED
Review Authority: MartinML
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUN 2004 by SilvaL0>; APPROVED <15 DEC 2004 by MartinML>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ALWIN NIKOLAIS DANCE THEATRE
TAGS: SCUL, TW, ALWIN NIKOLAIS DANCE THEATRE
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006